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May 23, 2007

Mr. David Cantliffe
BottomLine Advantage
368 S. McCaslin Blvd., Ste 355
Louisville, CO 80027

Dear David:

I have been purchasing copiers and fax machines for almost 20 years and always felt there were more opportunities for savings but could not clearly identify where. As I evaluated the services of BottomLine Advantage LLC, I realized I could harness the power of insider information and the 25 plus years of experience as a former copier vendor.

With the evaluation of our previous contracts and your recommendations we were able to develop a RFP which resulted in a new contract reducing our cost by 40% while increasing our service and performance levels.

In addition, given the numerous responsibilities that I am tasked with, this process allowed me to be very hands off. BottomLine conducted a thorough equipment review, presented numerous options, and ultimately assisted in the development of a comprehensive detailed RFP. Once the RFP responses were received from the various vendors, the information was consolidated into a single spreadsheet for our team to review. The time required on our part was greatly reduced.

As a result of contracting with BottomLine not only did we save money, I gained valuable knowledge for use with future contracts.

Thank you,

A handwritten signature in blue ink that reads "Debbie Robinson". The signature is fluid and cursive, with a long horizontal stroke at the end.

Debbie Robinson
Manager of Facilities and Office Services

Cc: File